

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

INFO AMEMBASSY BUDAPEST

AMEMBASSY BERLIN

AMEMBASSY SOFIA

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E.O. 11652: N/A

TAGS: BEXP, RO, XG

SUBJECT:CHEMICAL/PETROCHEMICAL TECHNICAL SALES SEMINAR
(TSS)

REF: BUCHAREST 2581

1. USDOC/BEWT APPRECIATES THOROUGH REFTEL. SPECIAL EFFORT WILL BE MADE TO RECRUIT NEW-TO-MARKET FIRMS. DOES ROMCHIM HAVE ANY SPECIAL REQUESTS?
2. SUGGESTED SCHEDULE SOUNDS GOOD BUT BEWT WOULD PREFER DEPARTURE ON NOV. 10, 1976. THIS PREFERENCE ASSUMES THAT GDR GOVERNMENT WILL WARMLY WELCOME SUBJECT TSS.
3. PARAGRAPH 4 OF REFTEL PRESENTS GOOD RECOMMENDATION. USE OF LIBRARY SOUNDS REASONABLE.
4. USDOC/BEWT WILL ABIDE BY EMBASSY'S RECOMMENDATIONS ON

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TRANSLATION (REFTEL, PARA 5).

5. RECOMMENDATION IN REFTTEL PARAS 7 AND 9 HAVE BEEN FORWARDED TO SEMINAR CHAIRMAN BROWNSTEIN FOR USE IN PROGRAM PREPARATION.

6. FIRMS CONTACTED IN SUMMARY PLAN POLL WILL NOT NECESSARILY PARTICIPATE IN TSS.

7. USDOC/BEWT LOOKS FORWARD TO RECEIVING SEMINAR TOPIC RECOMMENDATIONS. INGERSOLL

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